

JOB DESCRIPTIONS

BUILDING TRUST



Job Title: Project Sales Executive	Department: Sales
<p><i>SIKA is a multinational company, with head office in Switzerland. 24,000 employees over 300 factories worldwide. A major partner for all contractors and developers in Cambodia established in Cambodia for 18 years. SIKA manufactures and distributes a large range of construction materials: concrete admixtures, waterproofing, sealing and bonding, flooring, roofing, structural strengthening, we are the leader worldwide.</i></p>	

<p>SIKA has a strategic position to offer for a professional candidate who speaks <u>fluent English (English & Chinese is advantage)</u> with experience in construction / cement industry or fresh graduated. This position is both technical and sales related.</p>	
Location	Sihanoukville, Cambodia
Reporting To	Commercial / KPM Manager
Overall Responsibilities	To follow up mega projects at sites, coordinate with other staff to receive adequate support and take actions accordingly.
Key Tasks & Responsibilities	<ul style="list-style-type: none"> • Timely collect and process all information on the concerned project(s) (current and prospective). • Establish and maintain strong connections/ relations with the project management. • Regularly update to Line Manager and CRM for progress of all projects. For urgent cases, notify Line Manager for instructions and actions. • Be present at sites most of the time as require.
Performance measured by	<ul style="list-style-type: none"> • The success of Sika in the project (achievement of target). • Recorded information to be accurate, up-to-date and timely.
Education Requirement	<ul style="list-style-type: none"> • Preferably Diploma or equivalent in Chemistry, Mechanical or any Engineering discipline, (Fresh graduated are encourage to apply)
Experience Requirement	<ul style="list-style-type: none"> • 2-3 years working experience in preferably in construction industry
Skill Requirement	<ul style="list-style-type: none"> • Good English is a MUST • Experience in sales • Computer: Word / Excel / PowerPoint : good grasp needed. • Outgoing person / organized
Expected profile:	Appreciate to go out and meet new people, strong communication skills, Leader spirit, Self-confident, well behaved, enthusiastic, eager to evolve in a multi-cultural company, competition-driven.
Benefit	<ul style="list-style-type: none"> • To be discussed / high package depending on experience and performance / High bonus scheme possible. • Health insurance • Transport provided for work purpose • Experience in an International company and career perspectives • Growing Network in Construction Industry • Training / E-training

SIKA (CAMBODIA) LTD.,

Legacy Business Center, Building #29 street 245 (Mao Tse Tong Blvd), Sangkat Tuol Tom Pong 2, Khan Chamkarmorn, 12308, Phnom Penh, Cambodia Tel: +855 23 901 450 / www.sika.com.kh